



Company Description

ALS Pharmacy's mission is to put owners and operators of long term care facilities in the pharmacy business. Our goal is to improve the pharmaceutical services for your residents and staff and to provide significant additional value to your organization by creating a new revenue stream for your company.

ALS Pharmacy has developed, implemented and operated nursing facility owned institutional pharmacies since 1994 with a stellar track record of success. Our business and finance methods are flexible to meet your needs using a variety of vehicles such as: Pharmacy Joint Venture; Pharmacy Management and Current Pharmacy Analysis Consultation.

We understand your time is valuable and we will not waste it. At no cost or risk to you, we will provide you with the information you need to make an educated decision on ownership of your institutional pharmacy. This includes a multi-year business plan and pro forma as well as financing options and support.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL

2010/2011 Product & Service Innovations

- **Pharmacy Tailored to Your Needs:** We start from scratch and tailor a pharmacy to service only your facilities according to your needs.
- **Digital and Automated Services:** We provide current digital and automated services such as automated in-house dispensing and facility access to your pharmacy software for customized order entry, and drug information.
- **Turnkey Pharmacy Development Services:** If you decide a pharmacy is in the best interests of your residents and your company we will provide you with a complete turnkey pharmacy, from development to implementation to operations.

Suggested Consultative Discussions

- **Reduction of Your Pharmacy Costs:** Learn how to control costs through formulary management and how to reduce your cost of insurance non-covered medications through our Medicare Part D program.
- **Pharmacy Venture Case Studies – Strategies for Success:** We will share our past ventures with you to open an honest dialogue about what you can expect and how you can succeed in a pharmacy venture.
- **The Economic Climate and Potential Healthcare Legislation:** Discover how economic and legislative forces may or may not affect your decision to be a pharmacy entrepreneur.



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