



Company Description

CareerStaff Unlimited (CSU) is a national healthcare staffing agency offering therapy, nursing, physicians and pharmacy services on a per-diem, contract, travel and placement basis. We provide an innovative staffing approach, and build relationships based on quality customer service. Our staff is highly productive, knowledgeable and committed to their clients and patients.

CSU is a staffing leader for several reasons: flexibility to meet facility needs with a 4-hour minimum, short notice emergency coverage, 24-hour cancellation policy, and a high rate of employee retention for long-term needs. We specialize in servicing SNF, IL and AL facilities, and are the largest provider of therapy staffing in the country.

Our company is a subsidiary of Sun Healthcare Group, a leading healthcare company with SNFs across the country. This partnership provides unique insight into the needs of our LTC clients. We strive to build long-term relationships and partnerships with our clients in order to truly understand what is important to their organization, community and patients.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **Enhanced Ability to Assist in Increasing Acuity Levels:** IL and AL facilities need a skilled therapy team for their Home Health and Wellness programs to be successful, and SNFs are better able to take on sub-acute patients with a flexible skilled therapist.
- **CSU recently began using an enhanced Social Networking System** to incorporate Facebook, Twitter, YouTube and MySpace to cost-effectively offer career opportunities to candidates and efficiently communicate availability of employees to our clients.
- **New Vendor Management Program** to manage your entire staffing process, reducing costs and streamlining your contract labor usage.

Suggested Consultative Discussions

- **Increasing Proficiency Standards:** Every facility is increasing proficiency standards to combat the declining economy. We closely monitor our employee proficiency levels to insure we are meeting our client's financial expectations, as well as the patient's optimum progression.
- **Eliminate Fixed Costs on a Fluctuating Census:** We can decrease the fixed cost of a full-time Therapist/Nurse salary and benefits. When you call on us for your PRN solution, we can even carry the payroll cost of a current therapist/nurse to maintain continuity for your patients.
- **Let Us Help Change Your Skill Mix:** CSU understands the impact our therapists can have on skill mix. Let us put you in position to admit more patients, through our available staff, for evaluations and treatments for short-stay or more complex rehabilitation patients.



Dale Kirry
Vice President
dale.kirry@



Adam Przeklasa
Area Director
adam.przeklasa@