



## Company Description

Consonus specializes in maximizing each facility's rehab revenues through exceptional patient outcomes, staff training and seamless integration with your facility team. With a strong customer base in the for-profit and not-for-profit segments, Consonus has built an outstanding reputation for clinical and financial excellence while creating a strong partnership through a commitment to customer service.

The professionals at Consonus Rehab Services can show you how to maximize your rehabilitation program and gain an important edge in the marketplace. We'll work closely with you to customize a therapy program designed to improve patient outcomes, and a management program designed to increase census and revenue.

In addition to providing physical, occupational and speech therapy services, Consonus Consulting also provides MDS training, mock surveys and other staff education. Consonus is owned by a fourth generation long term care provider and believes each resident should have the opportunity to continue to dream and live life to the fullest. Consonus also focuses on providing employees with a work environment that allows each individual to live their values on a daily basis.

**Geographic Area Served:** U.S. Only

**Segments Served:** SNF, CCRC

## 2010/2011 Product & Service Innovations

- **Management and Tracking Software:** Tracks outcomes, helps manage concurrent therapy changes and gives managers the information they need to benefit from optimum clinical and financial outcomes.
- **Consulting Services:** Consonus provides nurse consulting for training and education on ADL maximization, mock surveys, MDS training and many other topics.
- **Census Development Training, Education & Support.**

## Suggested Consultative Discussions

- **Maximizing Financial Margin Impact:** We will share with you how Consonus has had a greater positive financial margin impact than any other vendor in the facility.
- **How to Enhance Revenue:** We will share our average RUG performance, length of stay and Med A revenue gains for our best customers.
- **Business Review and Benchmarking:** We will share a copy of the business review we do for each customer on an annual basis - showing trend patterns and setting specific goals for the next year.



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