



Building with integrity.

Company Description

Dharma is a national construction services company intensely focused on partnering with long term care providers in five regions in the continental U.S.

Our focus is to provide Incomparable Customer Service while helping our clients to meet business objectives as they renovate, create additions or build new facilities. We offer a wide array of pre-construction services including facility surveys, budget development, cost/benefit analysis, value engineering, and marketing support. Our goal is to help our clients achieve an edge as they position facilities in increasingly competitive markets.

Dharma is uniquely positioned to help senior living providers with all their construction needs. Founder and CEO Barry Khan has spent almost three decades in long term care, having launched his career with Manor Care and Beverly Enterprises before founding Dharma Construction Services in 1997. Our focus enables us to understand the real world challenges of working in occupied environments and provides an unmatched level of insight.

Our clients include nationally recognized organizations with hundreds of facilities such as Skilled Healthcare, Sunbridge, and Atria, as well as smaller regional providers.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **Pre-Construction Consultations:** We help providers to minimize the risks associated with facility improvement costs.
- **Story Boards:** This simple, low tech, but very effective tool is used to engage residents, staff and family members in the construction process by simply “telling the story” of what will happen and sharing photos or renderings showing what finished projects will look like.

Suggested Consultative Discussions

- **Minimizing the Risk of Facility Improvement Cost:** Learn how we use Pre-Construction Consultations to minimize risks associated with facility improvement costs.
- **Critical Path Scheduling Strategies:** Learn how we use Critical Path Scheduling Strategies to expedite projects in occupied facilities.
- **Case Study on Avoiding the “Cheaper is Better” Paradigm:** We’ll share a case study illustrating the benefits of Pre-Construction Consultation versus the Cheaper is Better Paradigm.



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