



## Company Description

First Quality Products is the nation's leading market share provider to long term care groups across the country. First Quality Products manufactures a full-line of high quality disposable adult incontinence products and disposable incontinence wipes. Our offerings include a complete product line of absorbent products with cloth-like breathable zones and Easy-Lock Fastener® closure system. Through our extensive experience in the long term care industry we have developed a best practice framework to introduce products, implement continence management systems at the facility level, and maintain a system to meet the group's overall objectives. With the most practical experience in the industry we have the knowledge to make it work.

**Geographic Area Served:** U.S. & Canada

**Segments Served:** SNF, AL, IL, CCRC

## 2010/2011 Product & Service Innovations

- **Recipe for Success in Incontinence Care:** A step-by-step best practices framework that has led to First Quality being recognized for achieving the best incontinence care at the lowest cost.
- **CEU Credits for your Staff:** After meeting with First Quality, your group's entire clinical staff is automatically registered for a drawing of either an on-line or on-site incontinence CE Program.
- **Prevail® Bariatric Brief:** The largest adult brief in the industry, it comfortably fits wearers up to 94 inches. Dual refastening strips provide a strong closure and stay in place. Odor Guard™ material helps prevent odors from forming.

## Suggested Consultative Discussions

- **FQ TOTAL CARE® Program:** Our knowledgeable support staff, innovative solutions and clinical programs can help your facility balance key Continence Care Objectives: resident care, clinical efficiency, and cost management.
- **Best Practices Framework:** With our Best Practices framework we are also, in certain circumstances, able to offer Per Patient Day Cost Guarantees (PPDC) and Cost Reduction Guarantees.
- **Continence Management Support Services:** First Quality's qualified customers can benefit from a full range of tools and services to meet the challenges of incontinence management including how to provide the highest level of resident care and cost containment.



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