

Joerns Healthcare

Company Description

Since 1889, Joerns Healthcare has grown into a market-leading provider of healthcare products and services. Focusing on safety for both residents and staff, our comprehensive offering includes innovative products that address fall management, entrapment concerns, wound management and work injury reduction.

We manufacture and globally provide healthcare beds, therapeutic support surfaces, patient lifting and repositioning, and healthcare furnishings to help improve the lives of the people who need care, their families and care providers, through unparalleled service, dedication and compassion.

Geographic Area Served: U.S. & Canada

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **Feature-Rich Bed Systems:** Coupled with a Joerns® therapeutic support surface, like our PrevaMatt line, our bed system complies with required safety standards and offers enhanced ratings such as IXP4 fluid ingress protection, as provided with UltraCare® XT pendants.
- **Manhattan Collection:** Our newest furnishings collection features fine hardwood with premium veneers that help create a modern vibe.
- **Ergonomically Superior Hoyer® Lift and Sling Products:** Available in passive and active lift options, our robust offerings are designed to meet residents' daily needs for comfortable transfers, toileting, bathing and repositioning.

Suggested Consultative Discussions

- **Creating A Safer Environment (C.A.S.E.):** Learn how our C.A.S.E program can be instrumental in reducing your workers' compensation claims and liability exposure, creating a safer working environment and improving overall staff morale.
- **How the New UltraCare® XT Bed Generates New Marketing Opportunities and Reduces Costs:** The new UltraCare XT bed can reduce bariatric rentals and/or purchases in your facilities, while diminishing falls and fall risks within your facility.
- **Maximize Operational Effectiveness through Our Rental Program:** Working with our clinical staff to provide product guidance, we'll work with you to maximize operational effectiveness by renting your equipment needs – therapeutic mattress replacement, bed system or lift rentals – through Joerns Healthcare.



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