

# Loeb Architects

## Company Description

As pioneers in the Seniors Care Industry, Loeb Architects can apply over 48 years of combined experience to meet your architectural needs. With solid credentials such as Certification in Gerontology, and an architectural employment history with a national recognized assisted living operator/developer; it's no wonder Loeb Architects is acknowledged as a leader in the industry. Their expertise is further validated by lecturing on seniors care, life safety and green building concepts.

Our designs are so unique and progressive, that we obtain a design copyright with the Library of Congress. Much to the delight of our clients, appraisal values on our projects are typically higher than expected, and our Medicaid/Medicare buildings are often mistaken for private pay facilities.

Loeb Architects specializes in meeting your needs for Skilled Nursing, Memory Care, Assisted Living, Independent Living, and Multi-Family Housing. Our design experience ranges from small, cottage type care facilities, to larger single-story and low-rise structures. We offer "basic" through "turn-key" services as well as project experience in the HUD 232 process. "We make your business, our business."

**Geographic Area Served:** U.S. & Canada

**Segments Served:** SNF, AL, IL, CCRC

## 2010/2011 Product & Service Innovations

- **Loeb Project Development Toolbox™:** Our exclusive business, design, and construction analysis enables us to analyze the dynamics that will affect the success of the facility through its life.
- **Strategic Partnerships:** Includes advanced engineered tax savings, an alternative Cooking Platform, green/sustainable design and workshops, financing incentives, plus our Doctorate of Architecture Collegiate Healthcare Research Partnership.
- **Money-Saving Operational and Construction Technologies:** Opens the door to higher performance building design at lower costs.

## Suggested Consultative Discussions

- **Leveraging New Technologies to Save Money:** Loeb Architects has access to new products that save tens of thousands of dollars, and can be used in existing as well as new facilities.
- **On-Going Cost Savings:** There are opportunities to save on project development beyond the "sticks and bricks" portion of project development – let us tell you how.
- **Why Should I Build Now?** Insight into construction cost trends and directions, and how you can take advantage of these trends in your development strategies.



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