

# Management and Network Services

## Company Description

Management and Network Services, LLC (MNS) is a full service messenger model network of affiliated providers. MNS has national and regional contracts serving the needs of commercial insurers, self-insured networks, TPA's, Medicare and Medicaid Contractors, etc.

Our provider network includes sub-acute providers, skilled nursing facilities and rehabilitation facilities with specialties that encompass the full spectrum of disciplines relating to post-acute care, skilled nursing, rehabilitation and long term care.

To our providers we are an essential managed care resource – affording them access to a number of payors, at pre-negotiated rates they can feel confident are in line with industry standards. Our providers have the option of participating with an ever expanding, ever changing list of payors, and have access to the patients these payors represent.

Benefits to our Providers include: lower administrative costs for contracting, marking assistance, care coordination assistance, billing and A/R collections assistance, and valuable insurance industry information. The complexities of managed care are simplified, so our providers can focus on patient care.

**Geographic Area Served:** U.S. Only

**Segments Served:** SNF

## 2010/2011 Product & Service Innovations

- **Provider Negotiated Contract Administration:** We can now apply our expertise to administer insurance contracts that your facilities may already have completed.
- **Medicare Advantage Plans:** As the MA market continues to grow, our providers have access to an increasing number of patients enrolled in MA plans that require network participation.
- **CasePointe:** MNS utilizes this proprietary software program to manage medical records, care coordination, credentialing and claims processing. Significant upgrades have been made within CasePointe to enable more efficient turnaround of claims.

## Suggested Consultative Discussions

- **Simplifying the Managed Care Process:** Let us show you how working with MNS can simplify the managed care process.
- **Enhancing Access to Referral Sources:** Learn how our providers use our marketing materials to get to referral sources using a meaningful and lasting approach.
- **Improving Cash Flow and Reducing Billing Errors:** We will share how our claims management processes can improve cash flow and reduce billing errors.



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