

Mangar USA

Company Description

Mangar International was established in 1981 as a manufacturer of unique innovative products that help solve your safe resident handling issues. Mangar USA, established in 2006, is a wholly owned subsidiary of Mangar International headquartered, along with our distribution center, in Plano, TX.

Our lifting products have been shown to reduce workers compensation claims and staff injuries, and are in use in over 200 Assisted Living, Skilled, Independent Living, CCRC, and Acute care facilities throughout the U.S. We have been a supporter of the Veterans Administration Safe Patient Handling project since its inception, and many V.A. facilities are already using Mangar USA products. Our fully staffed office provides customer and product technical support, including product demonstrations and field training for your entire staff.

Our inflatable lifting products are operated by a battery operated air compressor, allowing them to be used indoors or out. Our products are compact and can be stored in a cabinet or closet. Our products do not use slings but gently lift the person using an inflatable cushion that is safe, secure, and dignified.

Geographic Area Served: U.S. & Canada

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **CAMEL:** The CAMEL is a battery operated, inflatable lifting cushion used after a resident fall that will lift them up and help them sit upright so that they can stand up or be transferred to a wheelchair.
- **ELK:** Similar in capabilities to the CAMEL, the ELK fits into locations that other lifting devices will not.
- **Demonstration/Training DVD:** Available for your staff education.

Suggested Consultative Discussions

- **Reduce Workers' Compensation Claims:** We will show you how our products can reduce the incidence of back injuries to your staff members.
- **Create A No Lift Environment:** We will share with you real life testimonials of our existing customers.



Ray Norton
Vice President
raynorton@



Robert Norton
National Moving &
Handling Specialist
robert@