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## Company Description

Medliance, the premier provider of pharmacy cost management solutions for long term care, delivers value and efficiency through complete optimization of pharmacy relationships.

Medliance's pharmacy billing management system prevented more than \$9,000,000 in over payments last year. We have reduced pharmacy cost by approximately \$14,600 per facility each year on average.

Our solutions manage, track and report facility pharmacy cost from prescription order to billed claim by integrating real-time claim adjudication, automated client-centric formulary guidelines and electronic pharmacy invoice reconciliation tools.

We also create access to real-time medication cost information as well as a solution to proactively manage and reduce the cost of pharmacy purchases. Our proprietary Electronic Pharmacy Invoice Reconciliation system ensures pharmacy invoicing compliance and invoicing accuracy.

Our business intelligence warehouse provides access to the most actionable information available to control cost. Medliance clients range from regional and local Long Term Care providers to some of the largest chains in the industry. To find out more about how we can help your company receive these benefits please ask to meet with us.

**Geographic Area Served:** U.S. Only

**Segments Served:** SNF

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## 2010/2011 Product & Service Innovations

- **Point Solution Audits:** Medliance has implemented point solution audits that have generated significant returns for our clients – from \$10,000 to over \$500 million.
- **Managed Care Controls:** Medliance helps manage third party contracts with Pass-through Billing and Adjudication reporting services. Managed Care Prior Authorization notification reporting can add thousands of dollars to your bottom line at each facility.
- **Our First-to-Market Electronic Invoice Reconciliation System** closes the "Billing Loop" by verifying that all claims were adjudicated properly and nothing lands on your bill that shouldn't be there.

## Suggested Consultative Discussions

- **Real-Time Claim Adjudication:** Learn how to ensure high patient care is delivered while knowing that the right meds at the right price are being delivered.
- **Medicare Part-D Non-Covered Solutions:** We'll show you how we can assist in defining the steps and process to contain the Part-D non-covered expenses that are impacting nearly all long term care facilities.
- **Pharmacy Management Analysis:** Learn how Medliance can offer you the ability to see and understand what is affecting pharmacy controls to assure facility profitability. We make sense of the large quantities of data and will pinpoint the actionable information and what should be done with it.



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