



Company Description

PharMerica Corporation is an industry-leading, premier pharmaceutical services provider dedicated to providing quality patient care and innovative pharmacy solutions to institutional customers and patients in hospital and long term care settings. With more than 20 years of pharmacy industry experience and nearly \$2 billion in annual revenues, PharMerica is the second largest long term care pharmacy in America. Headquartered in Louisville, Kentucky, PharMerica operates 95 institutional pharmacies in 40 states, and serves nursing facilities that care for approximately 350,000 patients.

PharMerica sets industry standards for consistent quality and cost-effective pharmacy solutions for our customers and the patients for whom we mutually care. We have united to form an industry-leading pharmaceutical distribution and services company, built on a legacy of leadership in customer service and patient care. Our mission is to lower our customers' prescription drug cost while, at the same time, improving the quality of patient care.

Some of our largest customers include Kindred Healthcare, Golden Living Centers and Signature Health Care.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **New ViewMasteRx Refill and Billing Portal:** PharMerica launched our new and exclusive ViewMasteRx web portal, which allows customers to refill medications and instantly access billing information and facility reports.
- **24-Hour Pharmerica Service Center:** PharMerica launched a new Pharmerica Service Center, available 24 hours a day, dedicated entirely to providing customers with pharmacy service support.

Suggested Consultative Discussions

- **Best Practices in Medicare Part D Training:** As a leader in Medicare Part D education, PharMerica will share valuable resources, as well as education and training techniques critical for nursing staff and residents to learn about Medicare Part D regulations.
- **Cost-Saving Generic Medication Dispensing:** PharMerica's generic dispensing rate exceeds 75%. We will share valuable information on the huge costs savings our customers have experienced as a result of generic dispensing/substitution.
- **The Future of Pharmacy Costs:** We'll share with you where we see the future of pharmacy costs as a result of the recent change in AWP pricing.



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