



Professional Medical, Inc.

A Tradition of Quality, Value, & Trusted Service Since 1968

Company Description

Since 1968, Professional Medical, Inc. (ProMed) has been a dedicated supplier to the long term care industry. We provide education, resources and products designed to help improve care, save time and reduce costs.

ProMed is a family-run business – just like many of our customers. We understand the unique challenges you face and are dedicated to anticipating your future needs. Our always-nearby sales team is ready to show you our best ideas for helping you run a more efficient business.

ProMed's house brand of products, Compliance[®], were selected using the most stringent industry standards – as were the 25,000 products we offer from leading national brands. All of our products are available through our state-of-the-art website. To ensure you choose the best products and resources to meet your goals, we offer Compliance Price/Product Comparisons and Smart Choice Business Reviews. Our Clinical Compliance team develops “six great ideas a year,” which are innovative products geared toward keeping your facility on the cutting edge of care.

We also offer Compliance Manuals to help prevent common F-tags, Medicare Part B billing specialists (ProMedB[®]), CEU Continuing Education and dedicated customer care professionals.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **How to Prepare for the Perfect Survey:** We have your QIS solution – ask us about it.
- **The Compliance[®] Incontinence and Skin Care Program:** Our barrier cream, wipes, wash cream and cloth-like brief promote skin integrity and resident dignity.
- **Painless Diabetes Management:** Our exclusive Blood Glucose System features a no-code meter and pain-free lancets to help simplify diabetes care.

Suggested Consultative Discussions

- **We Want to Be Your Trusted Advisors:** ProMed's always-nearby sales team can help you meet and exceed your care goals with over 40 outside sales representatives, including certified wound care and Medicare Part B billing specialists.
- **Improving Care, Saving Time and Reducing Costs with the Smart Choice Business Review:** Smart Choice Business Reviews are conducted several times a year and help determine whether customers are maximizing ProMed education, resources and products to meet their goals.
- **Promedsupply.com and the Compliance[®] Incontinence Management Program:** One of the many resources offered on our website, the Compliance Incontinence Management program offers an incontinence product list, individual resident assessments, monthly distribution data and order calculation worksheets to help users size, track and manage their incontinence product usage more effectively.



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