

Simione Consultants



Company Description

Simione Consultants, LLC was the first organization of its kind dedicated entirely to home care – a commitment we continue to maintain today. For more than 40 years we have demonstrated that we understand and are responsive to the changing and diverse business needs of home care and hospice organizations.

More than 800 home care organizations have trusted the team of experts from Simione Consultants to get them through the challenges of yesterday and today, and to gain the leading edge for tomorrow. We provide expert assistance to hospital-based and hospital-affiliated agencies, skilled nursing facilities, visiting nurse associations, hospices, small proprietary agencies, and large national chains. The size, capabilities and commitment of our uniquely qualified consulting staff offer unparalleled industry insights and innovative yet practical solutions. Our track record of engagements with successful client outcomes is unmatched. You benefit from our knowledge of and commitment to the industry, our unmatched experience and expertise and our history of successful outcomes.

Geographic Area Served: U.S. & Canada

Segments Served: Home Health

2010/2011 Product & Service Innovations

- **Merger and Acquisitions:** We assist clients in originating and facilitating M&As, strategic alliances and divestitures of home care entities.
- **Clinical/Operational and Financial Management Services:** We provide a full complement of services that enable organizations to reduce care delivery costs, improve outcomes, and streamline operations.
- **Hospice:** Our consultants are experts with years of experience in for-profit, non-profit, freestanding and provider based hospices.

Suggested Consultative Discussions

- **Looking to diversify your business through the addition of Home Care or Hospice?** We can create a consulting plan for your organization that includes financial feasibility studies with budgeting and cash flow projections, start up and reorganization activities support, and financial and operational due diligence.
- **Is your Home Care Division experiencing cash flow issues?** Our Revenue Cycle Team will provide you with one of the most critical success factors for home care organizations effective accounts receivable management.
- **Is your Home Health Agency capturing the full potential of its market share?** Our marketing, sales and customer service divisions can assist you in achieving your full potential through training, referral management and a full array of other services.



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