



Company Description

SolAmor is a national provider of hospice services to long term care and assisted living centers. SolAmor's management team of both hospice and long term care executives understands the impact a strong hospice provider can have on finances, quality indicators, falls, patient satisfaction and state survey compliance.

Collaboration with local management is a key feature of the SolAmor approach. In addition to our ongoing contact, quarterly and annual service reviews with key staff members cover educational programs, key referral and admission statistics, hours of service provided to the center and plans for the future. These regular meetings insure we maintain the utmost in patient care and customer service.

SolAmor provides a complete package of alternative therapy programs via its a "Novel Approach" program. A "Novel Approach" customizes services for patients based on their preferences and needs. Examples include: music therapy, pet therapy, massage therapy and aromatherapy.

Assisted Living centers and long term care companies appreciate SolAmor "raising the bar" to meet and exceed their patient needs. Often, ALF's and LTC's can use this as a marketing tool to attract new patients and residents into their centers.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL

2010/2011 Product & Service Innovations

- **A "Novel Approach":** Individualized care based on patient's needs including aromatherapy, music, pet and massage therapy.
- **Service Reports Program:** SolAmor meets quarterly with all centers to review hours of service provided in the center, number of courses and education hours, and offers in-services on how to meet and exceed center expectations for service delivery.
- **Homecare Homebase:** State-of-the art real time paperless system that allows caregivers to have access to all charts and activities related to that center's patients and family members.

Suggested Consultative Discussions

- **Improving Financial Performance with Hospice Referrals.**
- **Improving State Survey Results and Patient Satisfaction with Hospice.**
- **Complimentary On-Site Assessment and Service Program Proposal:** Learn how a short visit to your facility will give SolAmor the information it needs to develop a comprehensive service program at your center.



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