

Strategic Health Partners

Company Description

Strategic Health Partners (SHP) is a management company founded in 1998 to selectively create joint venture long term care pharmacies with multi-facility operators. SHP provides operations expertise, management and cost containment services to various individual long term care pharmacies, collectively known as Senior Care Pharmacy. Strategic Health Partners provides access to pharmacy resources and services that historically have only been available to large national institutional pharmacies.

Strategic Health Partners currently manages joint venture pharmacies serving 16,000 residents in eight states. SHP will be opening several new pharmacies in 2010 and is in negotiations with a number of multi-facility operators around the country.

Strategic Health Partners currently operate Senior Care Pharmacies in Florida, Alabama, Kansas, Missouri and Indiana. These locations provide Pharmacy Services while Joint Venture opportunities exist in all other areas.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **Owner/Operators Pharmacy Services Analysis:** Determine the viability of providing your own pharmacy services, including a business plan with an executive summary, a three year financial projection, asset requirements and legal considerations.
- **Cost Containment Programs** for customers in their current operations with several innovative dispensing systems including remote dispensing.
- **eMAR:** A complete workflow and clinical management system that ensures enhanced workflow efficiency, medication charting accuracy and medication management.

Suggested Consultative Discussions

- **The Joint Venture Pharmacy Solution:** Learn how to capture a new source of revenue and related margins on services that are currently being outsourced.
- **Track Records of Successful Ventures:** We'll show you how clients have significantly reduced their average Medicare PPD.
- **Gain Control Over Quality of Care Goals:** Do you want to leverage more control over your quality of care goals without acquiring the required pharmacy management expertise?



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