

# U.S. Foodservice



## Company Description

U.S. Foodservice is one of the country's premier foodservice distributors, offering more than 43,000 national and signature brand items along with an array of services to its more than 250,000 customers. The company proudly employs 25,000 associates in more than 60 locations nationwide who are poised to serve customers beyond their expectations.

As an industry leader, with access to resources beyond the ordinary, U.S. Foodservice provides the finest quality food and related products to neighborhood restaurants, senior living providers, hospitals, schools, colleges and universities, hotels, government entities and other eating establishments. U.S. Foodservice currently does over \$1.3B in sales to senior living chains across the U.S.

Our GPO partnerships allow us to provide the most competitive pricing in the business today. In conjunction with our value added programs, our story is compelling and worth listening to particularly in light of the economic situation today.

**Geographic Area Served:** U.S. Only

**Segments Served:** SNF, AL, IL, CCRC

## 2010/2011 Product & Service Innovations

- **Legacy Solutions:** Optimize your procurement strategy to balance cost containment and enhance dining experiences by deploying our new menu technology and PRD tracking tools across your communities.
- **New Procurement Contracts:** Industry leading Group Purchasing companies offer unmatched distribution contracts that will provide consistent food cost predictability while protecting you from uncertain outcomes in unstable market conditions.
- **Expanded Selection of Nutritional Information and Sustainable Products:** We have a broad selection of green products, including thousands of exclusive brand items.

## Suggested Consultative Discussions

- **Manufacturer Contracting:** How you can get the best price possible and beat market price fluctuations.
- **Managing Spend and Maximizing Waste:** We'll show you how you can benefit from U.S. Foodservice's investment in tools and systems to manage your foodservice spend, standardize procurement strategies, and minimize waste all while enhancing your residents dining experience.
- **Foodservice Trends:** Find out about new trends in foodservice and learn about innovative ways to attract more residents by leveraging a perfectly executed foodservice program.



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