

# Upstairs Solutions LTC



## Company Description

Upstairs Solutions LTC is a leading provider of online compliance training and educational in-service instruction for senior care facilities. Upstairs Solutions has more than 130 online courses for all levels and departments of the senior care workforce. With the best instructional content available, and the most comprehensive reporting and tracking features, Upstairs Solutions helps providers ensure that employees are trained to provide the best care possible and that facilities are compliant with federal and state regulations - while mitigating the risk of regulatory fines and lawsuits.

Upstairs Solutions was developed by two senior care providers, who own and operate more than 15 facilities in multiple states and who understand the training and compliance challenges that LTC facilities face every day.

The current library includes courses with CMS- and OSHA driven content, a cheat-proof system, real-life case studies and scenarios, and pre- and post-training testing. The customizable LMS (Learning Management System) provides real-time reporting, supports hands-on competency testing and blended learning, and proactively tracks training and licensing.

Upstairs Solutions delivers the only comprehensive LTC focused online education solution. References are available.

**Geographic Area Served:** U.S. & Canada

**Segments Served:** SNF, AL, IL, CCRC

## 2010/2011 Product & Service Innovations

- **Content-Only Library:** We can provide a Content-Only Library, including CEU's, to providers with their own Learning Management System (LMS).
- **Enhanced LMS:** Upstairs Solutions has enhanced the functionality and usability of its Learning Management System.
- **Expanded Course Offerings:** New course offerings include QIS, Five-Star, Quality Assurance, and a Spanish Library.

## Suggested Consultative Discussions

- **Ensuring Risk Management/Compliance:** We will share examples of how the Upstairs Solutions LMS prevents students from fast-forwarding through courses, provides competency tests and provides automated email reporting. Learn how current users maintained compliance during CIA with the OIG.
- **Cost Reductions Associated with Training:** Hear how providers reduced overall cost with implementation of our E-Learning product.
- **Case Study on Integration of State-of -the- Art Training into Provider's Learning Management System (LMS):** Learn about current clients who successfully integrated Upstairs Solutions courses into their own LMS.



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