



Company Description

The eHealth Data Solutions trio of products CareWatch®, RiskWatch®, and UB Watch™ work together to enhance organizational performance and continuous quality improvement using an evidence-based approach. We provide data analytics that address clinical, administrative, and reimbursement concerns which enable organizations and facilities to proactively convert their data into meaningful, measurable action.

Serving long term care organizations nationwide, we provide over 1,000 subscriptions to our partners for our data analytics, risk management, and financial integrity products. Senior services, such as those in a CCRC, are also supported and benefit from our RiskWatch product. These innovative web-based information systems focus on providing accuracy, a reliable foundation for MDS assessments, UB-04s, RUG rates, occurrence reporting, and treatment plans while emphasizing quality of care.

With a proven return on investment, eHDS services increase the transparency and accountability of clinical, administrative, and billing activities. Paired with unparalleled training and support programs, our products quickly become integral to the work flow for corporate management as well as for those working directly in the facilities.

Geographic Area Served: U.S. Only

Segments Served: SNF, AL, IL, CCRC

2010/2011 Product & Service Innovations

- **Value Based Purchasing:** We have developed a tool set that will enable you to be proactive so that you lose less and gain more in the value based purchasing system.
- **MDS 3.0 and Billing Integration:** Enhanced features and new tools in UB Watch provide for a seamless integration with MDS 3.0, clinical and financial claims documentation, and preparation for a visit from the Recovery Audit Contractor.
- **Enterprise Risk Management:** We have developed a module in Risk-Watch to handle Worker's Compensation claims and incident reporting supported by a direct integration with insurance claims processing.

Suggested Consultative Discussions

- **Managing the Shift:** Using an analysis tool that models actual dollar values, we'll examine and discuss the change in Medicare reimbursement methodology, including RUG IV, that impacts rehab reimbursement.
- **Convert Data into Action:** We'll share with you a case study of a customer who documented increased ROI from data quality efforts.
- **Are You RAC Ready?** Join us for a discussion on the concrete steps you can take to prepare for the Recovery Audit Contractor. We'll include our white paper on the subject.



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