



Company Description

Gulf South Medical Supply is a full line national distributor of medical supplies, housekeeping and related products to the Elder Care Market. We have partnered with over 400 of the healthcare industry's leading manufacturers to provide you with the highest quality products at the best possible prices. Twelve strategically located distribution centers provide our customers with world-class customer service and timely deliveries.

In today's ever changing and challenging healthcare market, our customers depend on us to help drive efficiencies and reduce overall procurement costs.

In addition, Gulf South has developed streamlined efficiency programs and solutions to fit the exact needs of our customers. From our highly developed HHA and Hospice programs that offer precise formularies to our newly developed Momentum Rewards program to benefit our SNF customers, we are equipped and prepared to guide every customer in our market. Whether the need is for point of care testing products or Medicare Part B billing, Gulf South has the solution!

2009/2010 Product & Service Innovations

- **Introducing Momentum Rewards from Gulf South Medical Supply:** Purchase high-quality products from GSMS and earn points towards valuable business-building solutions like online Caregiver Education.
- **Gulf South Medical Supply Branded Products:** Our brands provide a high-quality alternative to national brands with no compromise in patient care or outcomes. With more than 1,000 products within our family of brands, we continue to expand to exceed your expectations, today and tomorrow.

Suggested Consultative Discussions

- **Supply Management Services Program:** Capture all of your ancillary billing, minimize inventory shrinkage and non-routine freight charges.
- **Momentum Rewards Program:** Learn how to enhance resident satisfaction and quality of care without increasing expenses.
- **ProClaim Solutions:** Learn how we can help you be compliant and service the Part B nursing home patient in the Competitive Bidding environment.



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